

Professional Service Time and Billing™

Frequently Asked Questions

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Q1. Is Professional Service Time & Billing™ available now?
A. Yes, the product is available right now for Dynamics SL version 6.5.

Q2. What versions of Dynamics SL does it support?
A. Professional Service Time & Billing™ currently supports Dynamics SL version 6.5. Professional Service Time and Billing for Dynamics SL 7.0 Feature Pack 1 will be released soon.

Q3. What modules does Professional Service Time & Billing™ integrate with?
A. The Professional Service Time & Billing™ module integrates with the Accounts Payable module for expense reimbursements and subcontractor/vendor payments.

1. It integrates with Accounts Receivable for billing of invoices and credit memos.
2. It integrates with Payroll for employee time and dollar batches (including commission).
3. It integrates with Inventory for use of stock items on jobs.
4. It integrates with the General Ledger for Project Accounting journal entries of WIP and unbilled Accounts Receivable.
5. It integrates with Project Controller for Charge Entry batches for items that have been booked elsewhere to the General Ledger by some other process.

Note: Professional Service Time & Billing™ allows for full Project Controller Integration through the setup screen. This will allow for the charge and revenue tracking in the Project Controller Module through all of the integrations with the other financial modules in Dynamics SL.

Q4. What is the difference between Dynamics SL Project Controller and Professional Service Time & Billing™?

A. The Dynamics SL Project Controller is a great product for the mid-market construction and engineering industries. It falls short in the Professional Service industry because of these reasons.

1. Price: Professional Service Time & Billing™ costs much less than the Project Series for smaller professional firms who need the functionality of the full Project Series, but have fewer users.

2. Module availability in the Select Series: Not all of the Project Series modules are available in the Dynamics SL Select Series. Whereas Professional Service Time & Billing™ provides a large amount of that functionality in a single product.

3. Ease of setup and use: The Professional Service Time & Billing™ is a product designed to be extremely easy to use from an administrative and timekeeper perspective. It is tremendously easier to use than Project Controller.

4. Daily Timesheets: The Professional Service Time & Billing™ provides four different timesheet screens to meet the way you do business.



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5. More Advanced Easy to use Bill Rates: The Professional Service Time & Billing™ system provides a more robust project custom rate system that is easier to use.

Note: You can integrate the Professional Service Time & Billing™ module with the Project Controller Module if desired.

Q5. How is Professional Service Time & Billing™ sold?

A. The module is sold either by South Anna, Inc. or any of South Anna's software partners who have signed up as VARs of the product.

Q6. How does Professional Service Time & Billing™ affect Dynamics SL licensing? How can I determine the number of licenses a client will need?

A. The number of Professional Service Time & Billing™ user licenses is based upon the number of concurrent users that will access the product at any one time. This number does not affect the number of users that are in Dynamics SL; therefore you do not need to purchase more Dynamics SL licenses. You must make sure that you have enough SQL "seats" to support the number of users in both Dynamics SL and Professional Service Time & Billing™.

Q7. How is Professional Service Time & Billing™ priced?

A. The core product is sold as an individual module with a single user included. If multi-company is required, it is sold as a separate module. Finally, you buy the number of concurrent users you need in addition to the single user included.

Q8. Does Professional Service Time & Billing™ have technical support?

A. Yes, South Anna has a full support team to assist with any technical issues you experience.

Q9. Is Professional Service Time & Billing™ multi-company enabled?

A. Yes, multi-company is fully supported.

Q10. Is Professional Service Time & Billing™ multi-currency enabled?

A. Currently the product supports only the local currency. However, it is under development for a future version.

Q11. Can Professional Service Time & Billing™ be customized for a client's needs?

A. Yes. Either you can customize the product through customization manager, or South Anna can be engaged to alter the product to meet specific needs.

Q12. If I need additional information on the Professional Service Time & Billing™ module or have specific questions, whom do I call?

A. Please feel free to contact South Anna with any questions. (804) 316-9660

For more detailed information about the Professional Service Time & Billing™ module please visit the following site: www.southanna.com.

Call and request a multimedia CD-ROM demonstration. You can also have Isis demonstrate the product to you or your client via the Internet. Please contact South Anna to schedule a demonstration. If you require a demonstration copy which requires setup of the product, please call (804) 316-9660.



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